

# News Release



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## Amundi and BNY Mellon Announce Strategic Alliance to Power Investment Lifecycle

*BNY Mellon OMNI<sup>SM</sup> Platform offers Amundi ALTO<sup>\*</sup> Portfolio Management System*

**NEW YORK and PARIS, January 13, 2021** — BNY Mellon and Amundi today announced a transatlantic collaboration to further power growth of both companies by integrating world-class complementary capabilities and establishing new integration points between the firms. This alliance immediately translates in the technological integration of BNY Mellon OMNI<sup>SM</sup>, a client- and data-centric securities services platform, and Amundi's ALTO<sup>\*</sup> (Amundi Leading Technology and Operations), its portfolio management system, across multiple areas that aim to deliver significant benefits, including integrated portfolio management and risk management tools, and operational efficiencies for common clients.

OMNI is the first transatlantic integration into ALTO<sup>\*</sup> to provide a distinctive client experience by combining and interconnecting our offerings to deliver an enhanced front-to-back service that:

- **POWERS INVESTMENT DECISION-MAKING** by delivering real time actionable insights directly into the front office through the use of applications for the analysis and optimization of portfolio positions, cash management and NAV analysis,
- **CREATES OPERATIONAL EFFICIENCIES AND REDUCES RISK** by increasing automation, straight-through-processing, and simplifying workflows, and
- **ACCELERATES INNOVATION** by increasing technology flexibility and providing leading-edge integration tools.

This alliance aims to deliver an automated and simplified workflow throughout the investment cycle of securities held in portfolios, to prioritize consistency of data between the portfolio and the depositary, to enhance risk management and optimize investment decision-making for asset managers.

**Akash Shah, Head of Strategy and Global Client Management of BNY Mellon**, said, "BNY Mellon has pursued a model of building deep, far-reaching strategic alliances with best-in-class providers, and we are pleased to collaborate with an innovative organization, such as Amundi. We share a commitment to excellence, a relentless focus on client centricity and an entrepreneurial ethos that makes this a powerful alliance. Together, we are helping to transform the investment lifecycle and drive clients' most important and strategic objectives."

**Yves Perrier, Chief Executive Officer of Amundi**, said: "Amundi has always considered technology as a key differentiating factor in the Asset Management industry, and as such we have consistently developed our own capabilities together with our top-quality teams. For the last three years, Amundi has extended these capabilities to our partner clients. This alliance with a leading financial institution such as BNY Mellon will help us access new markets, and expand our geographic coverage."

**Guillaume Lesage, Chief Operating Officer of Amundi**, said, "Amundi has developed a unique platform, ALTO<sup>\*</sup>, which is both innovative and based on open-source technology, but also robust and efficient, capable of managing all types of assets worldwide. Amundi can also count on dedicated teams, with a recognised capability to transform businesses and implement software quickly. This expertise has enabled Amundi to convince a number of clients in Europe and Asia to adopt ALTO<sup>\*</sup> as a 100% cloud solution. BNY Mellon, through its digital expertise, client focus, and strong global presence, will help us bring innovative solutions to Asset Managers."

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**Roman Regelman, Chief Executive Officer of BNY Mellon Asset Servicing and Head of Digital**, said, "ALTO\* brings a fresh perspective on a traditional technology. Our client-centric, open architecture approach enables us to seamlessly integrate the ALTO\* platform with our unrivalled suite of securities servicing capabilities offered via the OMNI platform. This first phase of our cooperation will focus on front to back operational and liquidity efficiencies as an aspect of priority to portfolio managers, CIO's, Risk and Operational heads."

ALTO\* is a portfolio management system developed by Amundi, covering the entire investment management value chain. The cross-asset and integrated platform covers portfolio analysis and simulation based on IBOR, order booking and execution, compliance, middle office, risk, performance and reporting. ALTO\* benefits from an open-architecture model with continuous updates and innovations, using innovative technologies (machine learning, AI, end-user programming, etc.). The platform is available as a private cloud platform to asset managers, insurance companies, pension funds, and family offices, combined with services.

BNY Mellon OMNI is a client and data-centric open, modular platform designed to power and optimize the investment lifecycle. OMNI brings together BNY Mellon's leading investment servicing, data and analytics, and distribution solutions with resilient, system integrations. Together with our proprietary applications and key external collaborators, we provide clients with the scale and flexibility they need to grow.

## About BNY Mellon

BNY Mellon is a global investments company dedicated to helping its clients manage and service their financial assets throughout the investment lifecycle. Whether providing financial services for institutions, corporations or individual investors, BNY Mellon delivers informed investment and wealth management and investment services in 35 countries. As of Sept. 30, 2020, BNY Mellon had \$38.6 trillion in assets under custody and/or administration, and \$2.0 trillion in assets under management. BNY Mellon can act as a single point of contact for clients looking to create, trade, hold, manage, service, distribute or restructure investments. BNY Mellon is the corporate brand of The Bank of New York Mellon Corporation (NYSE: BK). Additional information is available on [www.bnymellon.com](http://www.bnymellon.com). Follow us on Twitter @BNYMellon or visit our newsroom at [www.bnymellon.com/newsroom](http://www.bnymellon.com/newsroom) for the latest company news.

## About Amundi

Amundi, the leading European asset manager, ranking among the top 10 global players<sup>1</sup>, offers its 100 million clients - retail, institutional and corporate - a complete range of savings and investment solutions in active and passive management, in traditional or real assets. With its six international investment hubs<sup>2</sup>, financial and extra-financial research capabilities and long-standing commitment to responsible investment, Amundi is a key player in the asset management landscape. Amundi clients benefit from the expertise and advice of 4,500 employees in nearly 40 countries. A subsidiary of the Cr dit Agricole group and listed on the stock exchange, Amundi currently manages more than €1.650 trillion of assets<sup>3</sup>.

*Amundi, a Trusted Partner, working every day in the interest of its clients and society*

[www.amundi.com](http://www.amundi.com)



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<sup>1</sup> Source: IPE "Top 500 Asset Managers" published in June 2020, based on assets under management as at 31/12/2019

<sup>2</sup> Boston, Dublin, London, Milan, Paris and Tokyo

<sup>3</sup> Amundi data as at 30/09/2020

\* Amundi Leading Technologies & Operations